

# Fund Facts The Empire Life Insurance Company Empire Life Asset Allocation GIF\*

# Empire Life Guaranteed Investment Funds

December 31, 2021

## **Quick Facts**

Fund Manager: Empire Life Investments Inc. Date Fund Created: May 1994

## Total Fund Value: \$1,181.8 Million

Fund Portfolio Turnover Rate: 60.71%

| Fund<br>Class | Fund Class<br>Created | Minimum Investment             | Maturity / Death Benefit Guarantee<br>(%) | Management Expense Ratio (MER)<br>(%) | Net Asset Value Per Unit<br>(\$) | Number of Units<br>Outstanding |
|---------------|-----------------------|--------------------------------|---|---------------------------------------|----------------------------------|--------------------------------|
| K**           | April 2015            | \$1,000 initial, \$50 per fund | 75/75                                     | 2.56                                  | 13.27                            | 4,854,182                      |
| L**           | November 2014         | \$1,000 initial, \$50 per fund | 75/100                                    | 3.05                                  | 14.34                            | 15,419,381                     |
| M**           | November 2014         | \$1,000 initial, \$50 per fund | 100/100                                   | 3.19                                  | 14.29                            | 3,777,233                      |
| U**           | May 2018              | \$1,000 initial, \$50 per fund | 75/75                                     | 1.46                                  | 12.44                            | 1,000                          |
| V**           | May 2018              | \$1,000 initial, \$50 per fund | 75/100                                    | 1.97                                  | 12.31                            | 1,000                          |
| W**           | May 2018              | \$1,000 initial, \$50 per fund | 100/100                                   | 2.12                                  | 12.27                            | 1,000                          |

\*\* Fund Classes K, L and M are Purchase Fee Option NL or FE and Fund Classes U, V and W are Purchase Fee Option F-Class/FFS.

# What does this fund invest in?

This segregated fund primarily invests in a diversified mix of Canadian equity and fixed income securities.

### Top 10 Investments (as at December 31, 2021)

| Empire Life Strategic Corporate Bond GIF         | 8.5%  |
|--|-------|
| Empire Life Short Term High Income GIF           | 2.8%  |
| Bank of Nova Scotia                              | 2.2%  |
| Brookfield Asset Management Inc. 'A'             | 2.2%  |
| Brookfield Business Partners Limited partnership | 2.1%  |
| Toronto-Dominion Bank                            | 2.1%  |
| TRANSCANADA PIPELINE 31JAN22 DN                  | 1.9%  |
| Franco-Nevada Corporation Com                    | 1.7%  |
| Royal Bank of Canada                             | 1.6%  |
| Enbridge Inc.                                    | 1.6%  |
| Total percentage of top 10 investments:          | 26.6% |
| Total number of investments:                     | 294   |

### Investment Segmentation (as at December 31, 2021)

| 41.0% | Canadian Equities         |
|-------|---------------------------|
| 27.6% | Canadian Bonds            |
| 8.5%  | U.S. Equities             |
| 8.2%  | U.S. Bonds                |
| 7.3%  | International Equities    |
| 6.9%  | Cash and Cash Equivalents |
| 0.5%  | International Bonds       |
|       |                           |

# How risky is it?

The value of your investments can go down. Refer to the Information Folder for more information.

| Low | Low to Medium | Medium | Medium to High | High |
|-----|---------------|--------|----------------|------|

# Who is this fund for?

This fund may be right for a person seeking growth and income, wanting to invest mostly in Canadian stocks and bonds and is willing to accept a low to moderate level of risk.

## How has the fund performed?

This section shows you how Class K of the fund has performed over the past 6 years for an investor who chooses the basic guarantee. Returns are after the MER has been deducted. However, this doesn't tell you how the fund will perform in the future. Your actual return will depend on the fund class and on your personal tax situation.

## Year-by-year returns

This chart shows how Class K of the fund has performed in each of the past 6 years for an investor who chooses the basic guarantee. In the last 6 years the fund was up in value 5 years and down in value 1 year.



### Average return

The annual compounded return of Class K of the fund was 4.32% since inception as of December 31, 2021. If you had invested \$1,000 in the fund since inception, your investment would now be worth \$1,327.

## Are there any guarantees?

This fund is being offered under an individual variable insurance contract. It comes with guarantees that may protect your investment if the markets go down. There is an insurance fee charged for the guarantees. Refer to the Information Folder and Contract Provisions for details about the guarantees and the insurance fee.

## How much does it cost?

The following shows the fees and expenses you could pay to buy, own or sell units of the fund.

#### 1. Sales Charges

| Purchase fee<br>option                       | What you pay  |  | How it works  |  |
|--|---|--|---|--|
| No Load (NL)                                 | There are no sales charges.   |  | <ul> <li>100% of the funds received by Empire Life will be used to buy units.</li> <li>Empire Life pays a commission to your advisor.</li> <li>There are no withdrawal fees.</li> <li>There are no fees for switches.</li> </ul>  |  |
| Front End Load<br>(FE)                       | Up to 5% of the amount you invest.  |  | <ul> <li>You and your advisor decide on the %.</li> <li>The Front End Load is deducted from the amount you invest. It is paid as a commission to your advisor.</li> <li>There are no withdrawal fees.</li> <li>You can transfer to other funds without paying any Front End Loads.</li> </ul>   |  |
| Deferred Sales<br>Charge (DSC) *             | If you sell within:1 year of buying2 years of buying3 years of buying4 years of buying5 years of buying6 years of buying7 years of buyingAfter 7 years  | 5.5%<br>5.0%<br>5.0%<br>4.0%<br>4.0%<br>3.0%<br>2.0%<br>0.0% | <ul> <li>When you invest, Empire Life pays a commission<br/>of up to 5.0%.</li> </ul>   | <ul> <li>100% of your deposit is used to buy units.</li> <li>The withdrawal fee is deducted from the amount you sell.</li> <li>You can sell up to a certain percentage of your units each year without paying a withdrawal fee.</li> <li>You can transfer to other funds without paying a withdrawal fee.</li> <li>The withdrawal fee schedule begins on the date you first invest in a fund.</li> </ul> |
| Low Load (LL) *                              | If you sell within:<br>1 year of buying<br>2 years of buying<br>3 years of buying<br>After 3 years  | 3.0%<br>2.5%<br>2.0%<br>0.0%                                 | When you invest, Empire Life pays a commission of up to 2.5%.   | Any withdrawal fee you pay goes to Empire Li   |
| F-Class/<br>Fee for Service<br>(F-Class/FFS) | F-Class (Nominee Name): The amount you pay for this Pur<br>outlined in the agreement between you and your advisor.<br>F-Class (Client Name): The amount you pay for this Purcha<br>outlined in the Application For Empire Life GIF and the Em<br>Name Advisory Fee Agreement between you and your adv | se Fee Option will be<br>pire Life F-Class Client            | <ul> <li>100% of the funds received by Empire Life will be used to buy units.</li> <li>Empire Life pays no commissions or trailer commissions to your advisor.</li> <li>There are no withdrawal fees.</li> <li>There are no fees for switches.</li> <li>F-Class (Client Name): The advisory fee from 0.50%-1.35% and applicable taxes is collected by redeeming units of the corresponding F-Class fund(s) on a monthly basis held in your contract.</li> </ul> |  |

\* NOTE: Effective May 29, 2023, the Deferred Sales Charge (DSC) and Low Load (LL) Purchase Fee Options will no longer be available.

### 2. Ongoing Fund Expenses

The MER includes the management fee and operating expenses of the fund. The MER also includes the insurance fee, a charge to cover the maturity and death benefit guarantees on the Empire Life Guaranteed Investment Funds 75/75, 75/100 and 100/100 contracts. You do not pay the MER directly. It affects you because it reduces the return you get on your investment. Refer to the Information Folder and Contract Provisions for details about the MER and the insurance fee.

### 3. Trailer Commissions

Empire Life pays a trailer commission of up to 1.25% of the value of your investments each year for as long as you hold units of the fund. The trailer commission is for the services and advice your advisor provides to you. There are no trailer commissions payable under the F-Class/Fee for Service Purchase Fee Option.

### 4. Other Fees

Excessive short-term trading is the frequent purchase, switch or withdrawal of fund class units. Empire Life will deduct up to 2% of the value of units you sell or transfer within 90 days of buying them. This fee is paid to the funds.

## What if I change my mind?

You can change your mind about your investment within two business days of receiving your confirmation notice. You have to tell us in writing that you want to cancel the transaction. We will assume you have received your confirmation notice five business days after it is mailed. The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down. The amount returned only applies to the specific transaction and will include a refund of any sales charges or other fees you paid.

## For more information:

This summary may not contain all of the information you need. Please refer to the Information Folder and Contract Provisions for more details.

#### The Empire Life Insurance Company

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\* The fund's legal name is Asset Allocation Fund.

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