

# **Empire Life Canoe Conservative Portfolio GIF\***

**Empire Life Guaranteed Investment Funds** 

May 29, 2023

# **Quick Facts**

Total Fund Value: \$318.8 Thousand+ Fund Manager: Fund Portfolio Turnover Rate: 5.94%+

The Empire Life Insurance Company Date Fund Created: January 2021

Fund Class**	Fund Class Created	Minimum Investment	Maturity/Death Benefit Guarantee (%)	Management Expense Ratio (MER)(%)***	Net Asset Value Per Unit (\$)	Number of Units Outstanding
К	May 2023	\$1,000 initial, \$50 per fund	75/75	2.50	-	-
L	May 2023	\$1,000 initial, \$50 per fund	75/100	2.80	_	-
М	May 2023	\$1,000 initial, \$50 per fund	100/100	3.00	_	-
U	May 2023	\$1,000 initial, \$50 per fund	75/75	1.50	-	-
V	May 2023	\$1,000 initial, \$50 per fund	75/100	1.80	-	-
W	May 2023	\$1,000 initial, \$50 per fund	100/100	2.00	-	-

<sup>\*\*</sup>Fund Classes K, L and M are Purchase Fee Option NL or FE and Fund Classes U, V and W are Purchase Fee Option F-Class/FFS.

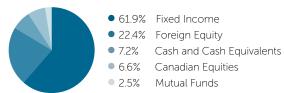
# What does the fund invest in?

This segregated fund invests primarily in fixed income securities issued by governments and corporations from around the world and global equity securities. The target asset mix of the fund is 70% in fixed income securities and 30% in equity securities. The fund invests either directly or through one or more secondary funds.

# Top 10 investments of the Class T portfolio as at December 31, 2021

Canoe Bond Advantage Fund	33.9%
Canoe Global Income Fund	24.1%
Empire Life Global Equity GIF	14.2%
Canoe Equity Portfolio Class	9.8%
Canoe Credit Opportunities Fund	9.7%
Canoe Global Equity Fund	4.1%
Total percentage of top 10 investments:	95.9%
Total number of investments:	6

# Investment Segmentation as at December 31, 2021



# How risky is it?

The value of your investments can go down. Refer to the Information Folder for more information.

Low	Low to Moderate	Moderate	Moderate to high	High

#### Who is this fund for?

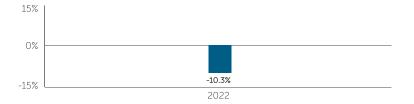
This fund may be right for a person seeking long-term capital growth and income through a globally diversified portfolio of equity and fixed income securities and is willing to accept a low to moderate level of risk.

### How has the fund performed?

While this fund was created in January 2021, fund classes K, L, M, U, V and W have been in existence for less than one year. The performance for those fund classes will be reported once they have been in existence for more than one year. This section shows you how the Class T portfolio has performed over the past years for an investor who chooses this fund class. Returns are after the MER has been deducted. However, this doesn't tell you how the fund will perform in the future. Your actual return will depend on the fund class you choose, which have different fees, and on your personal tax situation.

#### Year by Year Returns - Fund Class T

This chart shows how the Class T portfolio fund has performed in the past year for an investor who chooses the basic guarantee. In the past year the fund was down in value.



#### Average return

The annual compounded return of the Class T Portfolio was -3.65% since inception as of December 31, 2022. If you had invested \$1,000 in the fund since inception, your investment would now be worth \$930.

#### Are there any guarantees?

This fund is being offered under an individual variable insurance contract. It comes with guarantees that may protect your investment if the markets go down. There is an insurance fee charged for the guarantees. Refer to the Information Folder and Contract Provisions for details about the guarantees and the insurance fee.

<sup>\*\*\*</sup>The MER is estimated as the fund is less than 12 months old.

<sup>&</sup>lt;sup>+</sup>As at December 31, 2021

<sup>\*</sup>This is the marketing name for the fund. The fund's legal name is: Canoe EL Conservative Portfolio.

<sup>®</sup> Registered trademark of The Empire Life Insurance Company. Policies are issued by The Empire Life Insurance Company. Any amount that is allocated to

a Segregated Fund is invested at the risk of the contract owner and may increase or decrease in value.

#### How much does it cost?

The following table shows the fees and expenses you could pay to buy or sell units of the fund.

#### 1. Sales Charges

Purchase fee option	What you pay			How it works	
No Load (NL)	There are no sales charges.		<ul> <li>100% of the funds received by Empire Life will be used to buy units.</li> <li>Empire Life pays a commission to your advisor.</li> <li>There are no withdrawal fees.</li> <li>There are no fees for switches.</li> </ul>		
Front End Load (FE)			<ul> <li>You and your advisor decide on the %.</li> <li>The Front End Load is deducted from the amount you invest. It is paid as a commission to your advisor.</li> <li>There are no withdrawal fees.</li> <li>You can transfer to other funds without paying any Front End Loads.</li> </ul>		
Deferred Sales Charge (DSC)*	If you sell within:  1 year of buying  2 years of buying  3 years of buying  4 years of buying  5 years of buying  6 years of buying  7 years of buying  After 7 years	5.5% 5.0% 5.0% 4.0% 4.0% 3.0% 2.0% 0.0%	When you invest, Empire Life pays a commission of up to 5.0%.	100% of your deposit is used to buy units.     The withdrawal fee is deducted from the amount you sell.     You can sell up to a certain percentage of your units each year without paying a withdrawal fee.     You can transfer to other funds without paying a withdrawal fee.     The withdrawal fee schedule begins on the date you first invest in a fund.     Any withdrawal fee you pay goes to Empire Life.	
Low Load (LL)*	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	When you invest, Empire Life pays a commission of up to 2.5%.		
F-Class/Fee for Service (F-Class/FFS)	F-Class (Nominee Name): The amount you pay for this Purchase Fee Option will be outlined in the agreement between you and your advisor. F-Class (Client Name): The amount you pay for this Purchase Fee Option will be outlined in the Application For Empire Life GIF and the Empire Life F-Class Client Name Advisory Fee Agreement between you and your advisor.		<ul> <li>100% of the funds received by Empire Life will be used to buy units.</li> <li>Empire Life pays no commissions or trailer commissions to your advisor.</li> <li>There are no withdrawal fees.</li> <li>There are no fees for switches.</li> <li>F-Class (Client Name): The advisory fee from 0.50%-1.35% and applicable taxes is collected by redeeming units of the corresponding F-Class fund(s) on a monthly basis held in your contract.</li> </ul>		

\*NOTE: Effective May 29, 2023, the Deferred Sales Charge (DSC) and Low Load (LL) Purchase Fee Options are no longer available for new deposits. Switches between funds purchased with the same Purchase Fee Option will continue to be allowed.

#### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER also includes the insurance fee, a charge to cover the maturity and death benefit guarantees on the Empire Life Guaranteed Investment Funds 75/75, 75/100 and 100/100 contracts. You do not pay the MER directly. It affects you because it reduces the return you get on your investment. Refer to the Information Folder for details about the MER and the insurance fee.

#### 3. Trailer Commissions

Empire Life pays a trailer commission of up to 1.25% of the value of your investments each year for as long as you hold units of the fund. The trailer commission is for the services and advice your advisor provides to you. There are no trailer commissions payable under the F-Class/Fee for Service Purchase Fee Option.

# 4. Other Fees

Excessive short-term trading is the frequent purchase, switch or withdrawal of fund class units. Empire Life will deduct up to 2% of the value of units you sell or transfer within 90 days of buying them. This fee is paid to the funds.

#### What if I change my mind?

You can change your mind about your investment within two business days of receiving your confirmation notice. You have to tell us in writing that you want to cancel the transaction. We will assume you have received your confirmation notice five business days after it is mailed. The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down. The amount returned only applies to the specific transaction and will include a refund of any sales charges or other fees you paid.

### For more information:

This summary may not contain all of the information you need. Please refer to the Information Folder and Contract Provisions for more details.

#### The Empire Life Insurance Company

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