

# The Empire Life Insurance Company

# **Empire Life Income GIF**\*

**Elite and Elite XL** 

December 31, 2023

Note: New deposits available only to existing contract holders.

#### **Quick Facts**

Fund Manager: Empire Life Investments Inc.

Total Fund Value: \$337.1 Million

Fund Portfolio Turnover Rate: 24.36%

Date Fund Created: January 2002

Fund Class	Fund Class Created	Minimum Investment	Maturity / Death Benefit Guarantee (%)	Management Expense Ratio (MER) (%)	Net Asset Value Per Unit (\$)	Number of Units Outstanding
Α	January 2002	\$500 initial, \$30 per fund	75/100	2.29	21.06	2,952,660

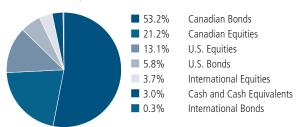
# What does this fund invest in?

This segregated fund primarily invests in investment grade bonds, debentures and notes issued by corporations and the Government of Canada, Canadian provinces, territories and municipalities and foreign governments. The fund invests directly and in units of other Empire Life segregated funds.

#### Top 10 Investments (as at December 31, 2023)

Empire Life American Value Fund	14.1%
Empire Life Strategic Corporate Bond GIF	7.7%
Royal Bank of Canada	1.3%
Gov. of Canada, 2%, 6/1/2032	1.3%
ROYAL BANK OF CANADA 4.95% 02JAN24 TD	1.3%
Gov. of Canada, 1.75%, 12/1/2053	1.3%
Gov. of Canada, 2.5%, 12/1/2032	1.3%
Empire Life Global Growth GIF	1.0%
Toronto-Dominion Bank	1.0%
Canada Housing Trust 1.750% June 15, 2030	1.0%
Total percentage of top 10 investments:	31.5%
Total number of investments:	257

## Investment Segmentation (as at December 31, 2023)



# How risky is it?

The value of your investments can go down. Refer to the Information Folder for more information.

Low	Low to Medium	Medium	Medium to High	High

## Who is this fund for?

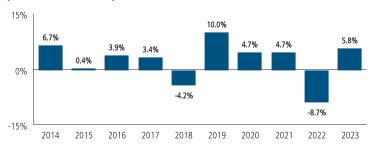
This fund may be right for a person seeking growth and income, wanting to invest mostly in Canadian stocks and bonds and is willing to accept a low level of risk.

# How has the fund performed?

This section shows you how Class A of the fund has performed over the past 10 years for an investor who chooses the basic guarantee. Returns are after the MER has been deducted. However, this doesn't tell you how the fund will perform in the future. Your actual return will depend on the fund class and on your personal tax situation.

#### Year-by-year returns

This chart shows how Class A of the fund has performed in each of the past 10 years for an investor who chooses the basic guarantee. In the last 10 years the fund was up in value 8 years and down in value 2 years.



## Average return

The annual compounded return of Class A of the fund was 2.52% over the past 10 years. If you had invested \$1,000 in the fund 10 years ago, your investment would now be worth \$1,283.

# Are there any guarantees?

This fund is being offered under an individual variable insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes a separate insurance cost for the guarantees. There is an extra fee charged for the 100% Maturity Guarantee Benefit Option. Refer to the Information Folder and Contract Provisions for details about the guarantees and the MER.

#### How much does it cost?

The following shows the fees and expenses you could pay to buy, own or sell units of the fund.

#### 1. Sales Charges

Purchase fee option	What you pay	How it works
Deferred Sales Charge (DSC) *	If you sell within:       1 year of buying     5.0%       2 years of buying     4.0%       3 years of buying     3.0%       4 years of buying     2.0%       5 years of buying     1.0%       After 5 years     0.0%	<ul> <li>When you invest, Empire Life pays a commission of up to 5.0%.</li> <li>100% of your deposit is used to buy units.</li> <li>The DSC is deducted from the amount you sell.</li> <li>You can sell up to a certain percentage of your units each year without paying a DSC.</li> <li>You can transfer to other funds without paying a DSC.</li> <li>The DSC schedule begins on the date you first invest in a fund.</li> <li>Any DSC you pay goes to Empire Life.</li> </ul>

<sup>&#</sup>x27; NOTE: Effective May 29, 2023, the Deferred Sales Charge (DSC) and Low Load (LL) Purchase Fee Options are no longer available for new deposits. Switches between funds purchased with the same Purchase Fee Option will continue to be allowed.

## 2. Ongoing Fund Expenses

The MER includes the management fee and operating expenses of the fund. The MER also includes the insurance cost for the Maturity and Death Benefit Guarantees. You do not pay the MER directly. It affects you because it reduces the return you get on your investment. Refer to the Information Folder and Contract Provisions for details about the MER.

## 3. Trailer Commissions

Empire Life pays a trailer commission of up to 0.80% of the value of your investments each year for as long as you hold units of the fund. The trailer commission is for the services and advice your advisor provides to you.

#### 4. Other Fees

Fee	What you pay
100% Maturity Guarantee Benefit Option	0.38% of the accumulated value of the funds (excluding the Empire Life Money Market GIF). This fee is paid annually out of your contract to Empire Life.
Excessive Trading Fee	Up to 2.00% of the value of units you sell, or transfer within 90 days of buying them. This fee is paid to the funds.

# What if I change my mind?

You can change your mind about your investment within two business days of receiving your confirmation notice. You have to tell us in writing that you want to cancel the transaction. We will assume you have received your confirmation notice five business days after it is mailed. The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down. The amount returned only applies to the specific transaction and will include a refund of any sales charges or other fees you paid.

#### For more information:

This summary may not contain all of the information you need. Please refer to the Information Folder and Contract Provisions for more details.

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<sup>\*</sup> The fund's legal name is Income Fund.

<sup>®</sup> Registered trademark of The Empire Life Insurance Company. Contracts are issued by The Empire Life Insurance Company. Any amount that is allocated to a Segregated Fund is invested at the risk of the contract owner and may increase or decrease in value.